SILK WAY WEST AIRLINES CONTINUES MULTI-YEAR STRATEGIC PARTNERSHIP WITH ACL AIRSHOP

News / Airlines

Silk Way West Airlines has confirmed a five-year Unit Load Device agreement extension with ACL Airshop commencing earlier in 2020. This alliance extends the long-standing business relationship between the two companies. ACL Airshop has been a service partner with other airline units of Silk Way Holding for well over 10 years. Silk Way West Airlines and ACL Airshop are working together to measurably enhance the logistics efficiencies of Silk Way's ULD fleet, including the introduction of Bluetooth innovations for real-time tracking of ULDs. That, combined with ACL's global Operations Center in Amsterdam and network-wide "ULD Control" programs and the innovative "FindMyULD" mobile App all operate together for better utilization rates and cost efficiencies for Silk Way.

"We pursue a lean and agile business strategy. Continuous improvement in ULD logistics is one of our strategic priorities. It contributes directly to the bottom line while facilitating top-line growth," said Emile Khasanshin, Vice President Global Cargo Operations for Silk Way West Airlines. "ACL Airshop has saved us well-into 7 Figures in new fleet-wide efficiencies. We seek supplier partners who can meet our rigorous cost expectations and flexibility requirements, demonstrate smart usage of the latest technologies, as well as

© 2015-2026 50SKYSHADES.COM — Reproduction, copying, or redistribution for commercial purposes is prohibited.

customer-oriented business processes. With their substantial worldwide expansion in the past few years, and their evolving innovations in technology and service model, ACL Airshop has become a 'strategic partner' for us. Working together has yielded measurable gains for us both, and for our end-customers."

"We cherish our large existing service partnership with Silk Way West Airlines," said Maurice van Terheijden, Managing Director EMEA for ACL Airshop. "We are honored and privileged to continue our efficient, cost-effective, flexible solutions for five years with Silk Way."

"We remain committed to helping Silk Way West Airlines grow their global cargo network. And we salute their admirable step-up in worldwide activity to counter the challenges of the coronavirus pandemic. Large air freighters have stepped in to offset the grounded belly-load capacities of many passenger fleets." said Steve Townes, Chairman of ACL Airshop and CEO of its parent company.

© 2015-2026 50SKYSHADES.COM — Reproduction, copying, or redistribution for commercial purposes is prohibited.

23 JULY 2020

ARTICLE LINK:
https://ut.50skyshades.com/news/airlines/silk-way-west-airlines-continues-multi-year-strategic-partnership-with-acl-airshop

© 2015-2026 50SKYSHADES.COM — Reproduction, copying, or redistribution for commercial purposes is prohibited.