MILLION AIR TO OPERATE BEIJING FBO

News / Business aviation



Million Air has joined forces with Capital Jet Company (CJET) and Epic Aviation in Beijing to operate CJET/Million Air, "the first and only premium FBO facility at Beijing Capital International Airport [ZBAA]."

Million Air says it will train personnel and oversee operational and safety standards and bring its award-winning customer service to the operation and "the entire facility's staff." Epic is to provide Epic Card processing for CJET/Million Air and will partner with CNAF/China National Aviation Fuel to supply fuel for the FBO.

ZBAA is located in the Chinese capital's Shunyi District, a short drive from the central business district. CJET/Million Air is located off the approach end of Runway 36R. It is to open Jan. 1.

Established in May 2000, CJET is the only authorized ground service and customer passage provider for private aviation in and out of ZBAA as well as the greater Beijing metropolitan area, Million Air says. The company owns and operates special-purpose parking aprons, VIP lounges and independent facilities such as customs, frontier defense and security check for customer discretion, safety and convenience.

"CJET has grown significantly over the past several years and currently enjoys a domestic market share of more than 60% of all business aviation traffic within Mainland China," Million Air says.

Business aviation movements total 40 to 50 per day, says Million Air CEO Roger Woolsey, who

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told ShowNews that his firm's hospitality strategy may well allow it to capture all of them.

The partnership between CJET, Million Air and Epic is a perfect fit, Million Air says, "as Beijing traffic often consists of heads of state, senior government officials as well as domestic and foreign business elites."

"The addition of Million Air's high-service standards and training is a perfect complement to CJET since they have significant experience in ground support and servicing high-profile customers attending events such as the 2008 Beijing Summer Olympic and Paralympics Games, Fortune Global Forum, China-Africa Forum, 2015 Asian Pacific Economic Cooperation Summit [APEC], the 60th anniversary of the founding of the PRC, Shanghai World Expo, and the Asian Paralympic Games."

"Together with Million Air and Epic, CJET will constantly improve and forge a new business aviation operating base to launch the first Million Air co-branded FBO in China," says CJET chief engineer Y.F. Jin. "The partnership with Million Air and Epic will enable CJET to have a sustainable, stable and healthy development, improve the level of service, safety of operation and fully meet international service standards," he says.

"Million Air is excited to expand to China for our first time presence in Asia," Woolsey says in his company's release. "We embrace this opportunity to bring a new level of FBO services at CJET/Million Air with Epic and CJET as our partners."

"We're excited to extend our Epic Card network to China through this partnership with Million Air and CJET," says Epic Aviation chairman and CEO Bill Conley. "Together we're able to deliver superior service and added value to our cardholders who choose Million Air Beijing as their point of entry in China."

CJET/Million Air will include an onsite Customs and Immigration office.

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