ROTORTRADE PARTNERS WITH INDOCOPTERS (VECTRA GROUP) IN INDIA

News / Business aviation



7th of September 2018, Heli-Power India Airshow, New Delhi – Rotortrade and Indocopters (Vectra Group) announce the signing of a Network Partnership Agreement to offer nose to tail pre-owned helicopter sales, retrofit and support solutions in India.

Rotortrade a leading international helicopter dealer and distributor with 6 offices around the world and Indocopters the largest specialist helicopter MRO provider in India based in Greater Noida (New Delhi), sister company to Global Vectra, India's largest privately-owned helicopter operator both part of the Vectra Group, are thrilled to announce their partnership to steer the Indian pre-owned helicopter market towards its fullest potential.

Both companies clearly see the need to integrate complimentary services in what is often perceived and can often be a complex regulatory and market environment. Thanks to Rotortrade's extensive inventory and cross border helicopter sales experience and Indocopters intricate knowledge of Indian regulations and specificities combined with extensive in-house MRO capability including paint booth, engine shop and several bases across the country, the partnership will enable customers in India to source the best helicopters from around the world with a suit of customization and operational maintenance support options throughout India.

The aim of this partnership is also to help provide an outlet for local operators to trade their helicopters within the global market rather than mainly within their domestic market. It will give international customers more peace of mind and the opportunity to rely on a first-class organization to ensure the condition of the helicopters being sold and a smooth export process.

Indian operators will also benefit from a suit of warranty services available on select Rotortrade

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helicopters.

“While we know it will not be so straight forward and success will not come overnight, our intentions are clear, and we are convinced Indocopters is the best partner to achieve our targets” says Aurelien Blanc Partner at Rotortrade. “Indocopters will not compromise on quality and believes like us that we must raise awareness on ways to build a more sustainable and profitable industry for the benefit of all parties involved notably Indian operators”.

“With this new partnership Indocopters closes another gap. With sales and re-marketing of pre-owned Helicopters, our operational (NSOP), maintenance and parts support, Indocopters is now a complete Solution provider for the Helicopter industry in the region. A one stop shop.” says Per Smedegaard, CEO at Indocopters.

About Rotortrade Services

Founded in 2012 in Singapore, Rotortrade Services is an independent helicopter dealer and sole global distributor of Leonardo’s pre-owned helicopters. Its extensive network throughout the spectrum of the industry enables it to carry a broad fleet of aircraft from all major manufacturers. The company’s comprehensive range of end-to-end services includes pre-purchase inspection & evaluation, maintenance and retrofit management and selected OEM warranty on airframes & engines. Led and privately owned by several industry veterans Rotortrade Services currently has offices in Paris, Kuala Lumpur, Los Angeles, Mexico City, Montreal and Singapore as well as affiliations with exclusive network partners around the world.

About Indocopter

Indocopters Private Limited (ICPL) is the largest specialist helicopter Maintenance Repair & Overhaul (MRO) organization in India. It is a ‘One Stop Shop’ for all your helicopter support requirements. Headquartered at Greater Noida, outside New Delhi, ICPL provides Maintenance Repair Overhaul services across India.

Indocopters is the Authorized Service Centre for Airbus Helicopters and also provides support for Bell, Enstrom and AgustaWestland aircraft.

Indocopters will be the first contact to all requests in the region.

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