ROTORTRADE ANNOUNCES SOLID RESULTS FOR THE FIRST HALF OF 2018

News / Business aviation, Finance



The international helicopter dealer and distributor Rotortrade continues its strong growth with 12 deliveries and 9 backlogs across manufacturers, class and mission for the first half of the year. The company has also secured new exclusive mandates for 16 helicopters for the same period.

Rototrade has signed 3 new Network Agreements with Mode Aviation in Guatemala, Gualter Helicopteros in Brazil and a third to be announced shortly. These partnerships are pivotal to Rotortrade's global expansion strategy.

"We are getting stronger and stronger in our home markets of Asia-Pacific, South America and Europe and are pursuing our growth strategy in these regions as well as others without losing sight of our values and low cost & proximity model which enable us to offer the most suitable products and services at the best prices to our customers globally with a local perspective." Says Philippe Lubrano, Rotortrade President. "Overall sales for the year are expected to be in line to last year's record 26 helicopter sales while the product mix should favor more twin-engine helicopters including some heavies. We are especially happy with our advances in deploying our network and building well aligned and balanced partnerships with very respected organizations and people in key markets."

The company continues to pursue its vision of building an integrated pre-owned helicopter marketplace through partnerships with local and regional power houses around the world and strong OEM support providing quality & competitive helicopters, proximity support and

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peace of mind.

Founded in 2012 in Singapore, Rotortrade Services is an independent helicopter dealerand sole global distributor of Leonardo’s pre-owned helicopters. Its extensive network throughout the spectrum of the industry enables it to carry a broad fleet of aircraft from all major manufacturers. The company’s comprehensive range of end-to-end services includes: pre- purchase inspections & evaluations, maintenance & retrofit management and OEM Certified Pre-Owned warranty on selected airframes and engines. Led and privately owned by several industry veterans Rotortrade Services currently has offices in Paris, Kuala Lumpur, Los Angeles, Mexico City, Montreal and Singapore as well as affiliations with exclusive network partners around the world.

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