WELCOME TO AVIATION - VALSOFT ACQUIRED COMMSOFT OASES

News / Finance



Valsoft announced the acquisition of Commsoft OASES, a leader in the aviation engineering and maintenance software market, based in Tiptree, UK.

Founded as a software house in 1971, Communications Software (Airline Systems) Limited won its first airline contract in 1975 with industry innovator Laker Airways in the UK, leading to the launch of the predecessor to OASES (Open Aviation Strategic Engineering System) the following year. Since its first association with the airline industry over 40 years ago, Commsoft has been continually developing its MRO IT system, now called OASES - a process that has been shaped in large part by feedback from its clients.

Gary Pollak, James Stock, David Pusey and Nick Godwin are extremely proud of the company they, along with their employees, have built and are optimistic about the company's future. "In Valsoft, we have found a cultural fit and an entrepreneurial team that we confidently believe will be able to help Commsoft continue to grow and evolve. We are confident our customers are in good hands, benefiting from a team of dedicated, passionate aviation professionals, and the backing of a larger software organization", said Gary Pollak.

The directors will remain involved to ensure a smooth transition, while Nick Godwin, will continue to lead the company as Managing Director. The company will continue to develop and support

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OASES, as well as all other products and services, providing a robust software solution to customers.

“This acquisition is a milestone in Valsoft’s growth. We are entering a new and exciting vertical, with a business that has a long history of providing high-quality mission-critical solutions. We plan to invest tens of millions in the aviation software space through additional acquisitions and the development of complementary technologies. As such, this will further build on Commsoft’s reputation of customer success. We welcome the Commsoft team, clients and partners to our family and look forward to years of prosperous growth”. said Stephane Manos, Head of M&A and Co-Founder of Valsoft. “We will do our utmost to ensure that the directors’ legacy thrives and that customers continue to benefit from world class products and support”.

Communications Software's OASES *(Open Aviation Strategic Engineering System) is amongst the most successful aviation engineering and maintenance systems in the world. With over 130 aviation customers supported in over 55 countries and 6 continents, including national carriers, 3rd party maintainers, regional carriers, leasing companies, cargo specialists, charter operators and specialist rotable stockists, based in the USA, Europe, The Middle East, Asia, Africa and Australasia, we have a very broad experience of all areas of aviation maintenance support. https://commsoft.aero*

Valsoft Corporation *acquires and develops vertical market software companies, enabling each business to deliver the best mission-critical solutions for customers in their respective industry or niche. A key tenet of Valsoft’s philosophy is to invest in well-established businesses and foster an entrepreneurial environment that molds a company into a leader in its respective industry. On average, companies acquired by Valsoft have experienced growth north of 25% in the 18 months post-acquisition, all the while benefitting from a steady improvement of customer satisfaction (as measured by the Net Promoter Score). Unlike Private Equity and VC firms, Valsoft does not have a pre-defined investment horizon and looks to buy, hold and create value through long-term partnerships with existing management.*

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