# NH90 QATAR CONTRACT NOW EFFECTIVE. ORDER BOOKED. ADVANCE PAYMENT RECEIVED. 2018 GROUP GUIDANCE CONFIRMED

**News / Manufacturer**



**Leonardo** announces that it has made effective the contract, signed on March 14, 2018, for the **supply of 28 NH90 medium twin-engine multirole military helicopters** to the Ministry of Defense of Qatar and has therefore booked the order in its backlog and received the advance

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payment relating to the contract. **Leonardo** acts as overall prime contractor with responsibility for the management of the entire programme valued at more than **€3 billion to the NHI consortium**.

Alessandro Profumo, Leonardo CEO, stated: *"We are proud to have made this important contract effective. We continue to be fully focused on executing our Industrial Plan aimed at ensuring long-term sustainable growth for the Group, also strengthening our commercial approach".*

**The Group Guidance for the full year 2018 is confirmed**, as revised upwards on 30th of July in respect of higher order intake and FOCF to reflect the expected effectiveness of the **NH90 Qatar contract**, that had been only partially factored into Group Guidance, and the potential for certain export campaigns not to be full finalised by year-end

**2018 Guidance**

New Orders (€bn.) 14.0 – 14.5

Revenues (€bn) 11.5 – 12.0

EBITA (€mln) 1,075 – 1,125

FOCF (€mln)  300 – 350

Group Net Debt (€bn) ca. 2.4

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