TECNAM APPOINTS ALTAIR SOLUTIONS AS OFFICIAL MAINTENANCE, TRAINING AND CERTIFIED PRE-OWNED PARTNER

News / Maintenance / Trainings, Manufacturer

Tecnam announced the appointment of Altair Solutions as its Official Maintenance, Training and Certified Pre-Owned Partner, reinforcing its long-standing commitment to customer excellence and comprehensive support throughout the entire aircraft ownership lifecycle. Built upon decades of expertise developed within the Tecnam ecosystem, Altair Solutions combines deep technical knowledge, operational excellence and a customer-centric approach to provide dedicated support to Tecnam owners and operators worldwide. While operating as an independent aviation services company, Altair represents the natural extension of Tecnam's values, standards and commitment to customer success.

Paolo Pascale Langer, CEO of Tecnam commented: "At Tecnam, we have always believed that customer support is as important as the aircraft itself. Through our strategic partnership with Altair Solutions, we are reinforcing that commitment by creating a dedicated organization capable of delivering the expertise, responsiveness and quality our customers expect from the Tecnam name. This approach allows Tecnam to remain focused on innovation and manufacturing excellence, while ensuring operators worldwide benefit from outstanding lifecycle support."

Giovanni Pascale Langer, CEO of Altair Solutions stated: "Altair Solutions was founded on the expertise, professionalism and customer-centric values developed over decades alongside Tecnam. As Tecnam's Official Maintenance, Training and Certified Pre-Owned Partner, our first

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responsibility is to ensure continuity, trust and excellence for the global Tecnam community. At the same time, our vision extends beyond traditional aftermarket support. While our roots are firmly anchored in Capua and within the Tecnam ecosystem, our mindset is global. Through the relationships and expertise we have built over decades, we are committed to supporting customers wherever they operate, delivering the responsiveness, trust and technical excellence they expect from a true aviation partner.” “The transformation of Capua Airport provides the perfect foundation to realise this ambition, enabling us to progressively expand our capabilities across the wider general aviation sector, including turboprop and business jet operators, while establishing a new benchmark for aviation services in the Mediterranean.”

Through this strategic partnership, Tecnam further strengthens its ability to focus on its core mission, designing and manufacturing innovative, efficient and sustainable aircraft, while ensuring customers continue to benefit from premium support delivered by a specialized organization entirely dedicated to aviation services.

Guided by its mission, “One Global Partner, Wherever You Operate,” Altair Solutions leverages a trusted international network of technical, operational and commercial relationships to support customers across the globe. Anchored at the Capua Aerospace Hub, its reach extends far beyond Italy, ensuring responsive and reliable assistance wherever operators fly.

Altair Solutions has been established to provide customers with a seamless ownership experience and a single trusted point of contact across every phase of aircraft operations. Its service portfolio includes:

- **Official Tecnam Maintenance Services**: certified maintenance solutions designed to ensure safety, reliability and operational continuity in accordance with the highest industry standards;
- **Technical Training**: specialized training programs compliant with EASA, FAA and

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international requirements, supporting technicians and aviation organizations worldwide;

- **Tecnam Certified Pre-Owned Services**: the official Tecnam partner for certified pre-owned aircraft transactions, providing buyers and sellers with transparency, verified aircraft history and manufacturer-backed confidence;
- **Engineering Support & Consulting**: expert assistance for maintenance planning, regulatory compliance and operational optimization;
- **Logistics Solutions**: aircraft delivery, ferry flights and integrated logistics support through a trusted international network;
- **Conversion & Modernization**: refurbishment and upgrade programs aimed at extending aircraft capability and value;
- **ATO/FTO Support & Airworthiness Management**: dedicated support for training organizations and continuing airworthiness activities;
- **Brokerage Services**: expert facilitation of aircraft transactions and acquisitions across the wider aviation market.

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Capua (LIAU): The Foundation for Future Growth

Altair Solutions launches at a pivotal moment in the evolution of the Capua Aerospace Hub. The recently completed 1,420-metre (4,659-foot) concrete runway, together with more than 17,000 square metres of dedicated operational infrastructure, creates the ideal environment to support a new generation of aviation services in Southern Italy. Beyond its role within the Tecnam ecosystem, Altair intends to leverage this infrastructure to develop premium Fixed Base Operator services and become a strategic gateway for general aviation and business aviation throughout the Mediterranean region.

Located just north of Naples and positioned along Italy’s main north-south aviation corridor, Capua offers efficient access to key destinations while avoiding the congestion typically associated with larger commercial airports. This unique combination of accessibility, operational efficiency and infrastructure positions Altair Solutions to support future growth across multiple aviation segments, including turboprop and business jet operations.

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